

Company Stock Code: 603236.SS Short Name of the Company: Quectel

## Quectel Wireless Solutions Co., Ltd.

# 2021 Q3 Financial Report



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### **Main Accounting Data and Financial Indicators**

Item	Reporting Period (Jul.–Sept.)	YOY Growth (%)	From the beginning of the year to the end of the Reporting Period	YOY Growth (%)
Operating revenues	3,160,557,081.35	84.73	7,476,115,147.89	77.66
Net profits attributable to shareholders of the Company	103,443,659.72	86.91	236,915,335.35	89.53
Net profits attributable to shareholders of the Company excluding non- recurring profit or loss	104,365,928.51	93.67	224,956,343.58	127.92
Net cash flow from operating activities	N/A	N/A	-1,317,721,344.26	N/A
Basic earnings per share (Yuan/share)	0.71	86.91	1.63	88.14
Diluted earnings per share (Yuan/share)	0.71	86.91	1.63	88.14
Weighted average ROE (%)	3.37	Up by 0.25 percentage	8.84	Up by 1.73 percentage
	End of the Reporting Period	End of last year		Growth (%)
Total assets	8,067,293,410.13	4,601,246,090.65		75.33
Equity attributable to shareholders of the Company	3,119,452,084.53		1,868,676,298.94	66.93



#### 2 Financial Reports

#### **Consolidated Balance Sheet**

Sept. 30, 2021

Name of enterprise: Quectel Wireless Solutions Co., Ltd.

Items	Sept. 30, 2021	Dec. 31, 2020
Current Assets:		
Cash and cash equivalents	584,560,228.60	610,586,920.47
Accounts receivable	1,001,222,755.84	871,530,879.09
Accounts receivable financing	687,047,340.87	398,913,363.61
Prepayments	376,172,272.62	88,414,738.74
Other receivables	85,923,666.53	42,368,946.26
Inventories	3,064,567,984.70	1,438,194,584.07
Other current asset	874,950,975.05	261,420,150.49
Total current assets	6,674,445,224.21	3,711,429,582.73
Non-current Assets:		
Long-term equity investment	44,880,578.45	40,454,408.69
Other equity instrument investment	60,000,000.00	60,000,000.00
Fixed assets	1,029,137,485.92	571,514,752.29
Construction in process	15,405,160.97	23,904,831.58
Right-of-use assets	46,451,126.11	
Intangible assets	114,049,476.08	93,892,521.03
Long-term deferred expenses	70,666,101.09	68,401,355.42
Deferred tax assets	9,891,622.34	16,075,215.23
Other non-current assets	2,366,634.96	15,573,423.68
Total non-current assets	1,392,848,185.92	889,816,507.92
Total assets	8,067,293,410.13	4,601,246,090.65
Current Liabilities:		



Total liabilities and shareholders' equity	8,067,293,410.13	4,601,246,090.65
Total shareholders' equity	3,119,452,084.53	1,868,676,298.94
Total equity attributable to parent company	3,119,452,084.53	1,868,676,298.94
Retained earnings	727,136,880.79	544,341,778.74
Surplus reserve	52,975,347.58	52,975,347.58
Other comprehensive income	101,613.62	79,126.96
Capital reserve	2,193,867,414.54	1,164,264,045.66
Share capital	145,370,828.00	107,016,000.00
Shareholders' equity		
Total liabilities	4,947,841,325.60	2,732,569,791.71
Total Non-current liabilities	293,217,810.38	89,450,000.00
Deferred revenue	4,310,350.00	
Lease liabilities	31,429,960.38	
Long-term borrowings	257,477,500.00	89,450,000.00
Non-current Liabilities:		
Total current liabilities	4,654,623,515.22	2,643,119,791.71
Other current liabilities	11,720,276.09	4,109,860.41
Non-current liabilities that will come due within one year	15,055,009.35	
Other payables	9,095,775.68	1,761,488.14
Taxes payable	10,313,926.52	10,123,809.41
Employee salaries payable	190,452,864.90	159,458,055.54
Contract liability	170,112,381.16	69,260,718.27
Account payable	2,060,850,427.35	1,224,867,557.32
Notes payable	623,476,156.50	270,117,823.98
Trading Financial Liabilities	2,871,752.35	30,414,901.58
Short-term borrowings	1,560,674,945.32	873,005,577.06



#### **Consolidated Income Statement**

Jan. to Sept. 2021

Item		2021 Q1 to Q3 (Jan. to Sept.)	2020 Q1 to Q3 (Jan. to Sept.)
I. Revenue		7,476,115,147.89	4,208,077,542.43
Including	g: Operating revenue	7,476,115,147.89	4,208,077,542.43
II. Total operating costs		7,259,281,001.99	4,097,417,083.69
Including:	Costs of sales	6,094,367,930.65	3,352,118,086.23
	Taxes and surcharges	10,827,178.55	6,474,062.00
	Selling expenses	222,120,627.63	159,684,375.41
	Administrative expenses	176,651,017.98	120,389,220.14
	Research and development expenses	738,142,534.00	437,089,495.12
	Finance expenses	17,171,713.18	21,661,844.79
	Including: Interest expenses	15,886,274.18	10,237,152.18
	Interest income	5,051,183.83	2,654,801.51
Add: O	ther income	23,696,743.48	21,576,794.24
	vestment income oss expressed with "-")	-8,993,157.99	2,663,451.67
fro	cluding: Investment income om associates and joint entures		-397,762.18
	air value gains oss expressed with "-")	-3,968,159.33	
	redit impairment losses oss expressed with "-")	21,337,709.81	-16,285,722.07
	sset impairment losses oss expressed with "-")	-8,825,355.17	-4,049,488.40
	ains/loss on asset disposal oss expressed with "-")	-890,537.89	-137,664.08
III. Operati with "-")	ing profit (loss expressed	239,191,388.81	114,427,830.10
Add: Non-o	operating income	3,944,001.25	8,424,129.58
Subtract: N	lon-operating expenses	36,461.82	1,355,832.27



IV. Total profit (loss expressed with "-")	243,098,928.24	121,496,127.41
Subtract: Income tax expenses	6,183,592.89	-3,506,366.49
V. Net profit (loss expressed with "-")	236,915,335.35	125,002,493.90
Net profit from continuing operations (loss expressed with "-")	236,915,335.35	125,002,493.90
Net profit attributable to shareholders of the parent company (loss expressed with "-")	236,915,335.35	125,002,493.90
VI. Other comprehensive income (net of tax)	-616,106.38	250,578.17
A. Other net comprehensive incomes attributable to owners of the Parent Company	-616,106.38	250,578.17
Other comprehensive income not to be reclassified into profit or loss		-34,181.32
(1) Changes in the fair value of other equity instrument investments		-34,181.32
Other comprehensive income to be reclassified into profit or loss	-616,106.38	284,759.49
(2) Translation difference of foreign currency financial statements	-616,106.38	284,759.49
VII. Total comprehensive income	236,299,228.97	125,253,072.07
A. Total comprehensive income attributable to shareholders of the parent company	236,299,228.97	125,253,072.07
VIII. Earnings per share		
A. Basic earnings per share (Yuan/share)	1.63	0.87
B. Diluted earnings per share (Yuan/share)	1.63	0.87



#### **Consolidated Cash Flow Statement**

Jan. to Sept. 2021

	2021 Q1 to Q3		
ltem	(Jan. to Sept.)	2020 Q1 to Q3 (Jan. to Sept.)	
I. Cash flows from operating activities:	(can be explay	(came of copie)	
Cash received from sales of goods or rendering of services	6,543,943,304.19	4,350,240,431.34	
Refunds of taxes	397,454,606.40	261,118,256.52	
Cash received from other operating activities	37,425,214.28	38,695,346.81	
Sub-total of cash inflows from operating activities	6,978,823,124.87	4,650,054,034.67	
Cash paid for goods and services	7,263,247,208.29	4,500,458,763.36	
Cash paid to and on behalf of employees	720,510,205.22	464,375,702.77	
Cash paid for all types of taxes	30,205,586.33	28,825,340.12	
Cash paid for other operating activities	282,581,469.29	177,311,487.47	
Sub-total of cash outflows from operating activities	8,296,544,469.13	5,170,971,293.72	
Net cash flows from operating activities	-1,317,721,344.26	-520,917,259.05	
II. Cash flows from investing activities:			
Cash received from disposal or returns of investments	530,000,000.00	460,000,000.00	
	530,000,000.00 4,039,452.06	460,000,000.00 3,886,791.64	
investments		· ·	
investments  Cash received from returns on investments  Net cash received from the disposal of fixed assets, intangible assets and other long-	4,039,452.06	3,886,791.64	
investments  Cash received from returns on investments  Net cash received from the disposal of fixed assets, intangible assets and other long-term assets  Sub-total of cash inflows from investing	4,039,452.06	3,886,791.64 4,184.67	
investments  Cash received from returns on investments  Net cash received from the disposal of fixed assets, intangible assets and other long-term assets  Sub-total of cash inflows from investing activities  Cash paid for the purchase and construction of fixed assets, intangible assets and other	4,039,452.06 11,965.00 <b>534,051,417.06</b>	3,886,791.64 4,184.67 <b>463,890,976.31</b>	
investments  Cash received from returns on investments  Net cash received from the disposal of fixed assets, intangible assets and other long-term assets  Sub-total of cash inflows from investing activities  Cash paid for the purchase and construction of fixed assets, intangible assets and other long-term assets	4,039,452.06 11,965.00 <b>534,051,417.06</b> 503,257,498.62	3,886,791.64 4,184.67 <b>463,890,976.31</b> 444,229,974.65	



III. Cash flows from financing activities:		
Cash received by absorbing investments	1,060,856,140.84	
Cash received from borrowings	1,679,818,229.56	848,486,179.10
Sub-total of cash inflows from financing activities	2,740,674,370.40	848,486,179.10
Cash repayments of borrowings	853,463,233.08	198,792,113.92
Cash paid for distribution of dividends, profits or for interest expenses	77,336,624.56	51,217,108.10
Other cash paid related to financing activities	13,615,003.88	
Sub-total of cash outflows from financing activities	944,414,861.52	250,009,222.02
Net cash flows from financing activities	1,796,259,508.88	598,476,957.08
IV. Effect of exchange rate fluctuation on cash and cash equivalents	-358,297.28	-1,664,028.35
V. Net increase in cash and cash equivalents	-26,026,214.22	-65,443,328.66
Add: Balance of cash and cash equivalents at the beginning of the period	610,486,442.82	597,574,871.10
VI. Balance of cash and cash equivalents at the end of the period	584,460,228.60	532,131,542.44